To: Metro Council Members

From: Douglas Peters, Finance Officer, The Fairgrounds Nashville

Cc: Laura Schloesser, Executive Director of The Fairgrounds Nashville  
Kenneth W. Sanders, Assistant Director of The Fairgrounds Nashville  
Tony Neumaier, Assistant Finance Director  
Mike Curl, Metro Council  
Mike Jameson, Metro Council  
Brandon Hess, Revenue Analyst  
Roseanne Hayes, Metro Council

Date: March 21, 2017

RE: Monthly Financial Reports for the Fairgrounds Nashville FY 2016-17

Earned revenues for the month of February were approximately $304,757. The Flea Market was busy and overall building rentals were up in February. Concessions commissions picked back up in February due to increased attendance at the events during the month.

Expenses for the month of February were approximately $249,804. Salaries and overtime were approximately $85,945 and two payrolls were recorded in the General Ledger. Utility expenses were down in February by $12,953 but remain over plan for the year.

Please contact me or Laura Schloesser with any questions.
## State Fair Board
### Fund 60156

**Metro Government of Nashville**  
**Monthly Budget Accountability Report**  
**As of February 28, 2017**

### EXPENSES & TRANSFERS:

<table>
<thead>
<tr>
<th>Groups</th>
<th>Budget</th>
<th>Current</th>
<th>Variance</th>
<th>Act. Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Regular Pay</td>
<td>1,033,300</td>
<td>668,867</td>
<td>364,433</td>
<td>14,447</td>
</tr>
<tr>
<td>Overtime</td>
<td>40,000</td>
<td>26,667</td>
<td>13,333</td>
<td>14,447</td>
</tr>
<tr>
<td>All Other Salary Codes</td>
<td>12,600</td>
<td>8,400</td>
<td>(4,200)</td>
<td>362,590</td>
</tr>
<tr>
<td><strong>Total Salaries</strong></td>
<td>1,085,900</td>
<td>732,933</td>
<td>352,967</td>
<td>14,447</td>
</tr>
<tr>
<td>Fringes</td>
<td>496,900</td>
<td>331,267</td>
<td>165,633</td>
<td>362,590</td>
</tr>
<tr>
<td><strong>Total Other Expenses</strong></td>
<td>1,859,400</td>
<td>1,239,600</td>
<td>619,800</td>
<td>14,447</td>
</tr>
<tr>
<td><strong>Total Expenses &amp; Transfers</strong></td>
<td>3,442,200</td>
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### Notes:

1. Note 1: Description of variance.
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4. Note 4: Description of variance.
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7. Note 7: Description of variance.
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11. Note 11: Description of variance.
12. Note 12: Description of variance.
14. Note 14: Description of variance.
15. Note 15: Description of variance.